



Indicative · not an offer

Issued **27 August 2026**

Ref **KH-US-IND-002**

INDICATIVE PRICE & ANNUAL TAKE SCHEDULE

Indicative pricing for FSC single-estate eucalyptus from Tzaneen, Limpopo, delivered CIF your nominated port. Prices below are **indicative**, offered in good faith to support your planning. They are not an offer capable of acceptance and are subject to confirmation of grade, profile, volume and shipment window. The schedule shown is illustrative at 1,000 m³ a year.

INDICATIVE PRICING · CIF NOMINATED PORT

PRODUCT	SPECIFICATION	EUR / M ³	EUR / M ² *
Thermally modified cladding	Eucalyptus, thermally modified, 4-side planed, profile to your pattern	2,287	45.74
Kiln-dried clears	Eucalyptus, FAS / A-clear, KD 12–16% MC	802	—
Glulam / laminated	Eucalyptus laminated stock, sections to specification	On application	—

* per m² shown at 20 mm finished thickness, for comparison with merchant cladding pricing. Profile and thickness change the m² conversion.

ILLUSTRATIVE VOLUME

1,000 M³

per year

INDICATIVE ANNUAL VALUE

€2.29M

at thermally modified pricing

DELIVERY BASIS

CIF

your nominated port

ANNUAL TAKE SCHEDULE · INDICATIVE

PERIOD	VOLUME M ³	40FT CONTAINERS	PURPOSE
Q1 · commissioning quarter	150	3	First shipments, profile and finish signed off against your samples
Q2	250	4	Volume established, delivery rhythm confirmed
Q3	300	5	Steady state
Q4	300	5	Steady state
Year one total	1,000	17	Roughly one container every three weeks

The schedule is a proposal, not a requirement. Monthly, quarterly or call-off against a standing order all work. If a different phasing suits your season or your cash cycle better, tell us and we will build the schedule around it.

No minimum commitment is implied. A first container on its own is welcome and is priced on the same terms as the schedule above.



Thermally modified cladding

21 mm, 142 mm cover, profile to your pattern



Decking

28 mm, 140 mm, concealed clip fixing



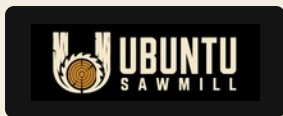
Kiln-dried & rough-sawn

19 to 76 mm, cut to your list

FULL SPECIFICATION, PROFILES AND DRAWINGS

TIMBER.KUTLWANOHoldings.CO.ZA

Section drawings, EUDR detail
and a direct enquiry route



AFRO-SWISS PRECISION, SOLID HARDWOOD

A KUTLWANO HOLDINGS (PTY) LTD COMPANY · TZANEEN,
LIMPOPO

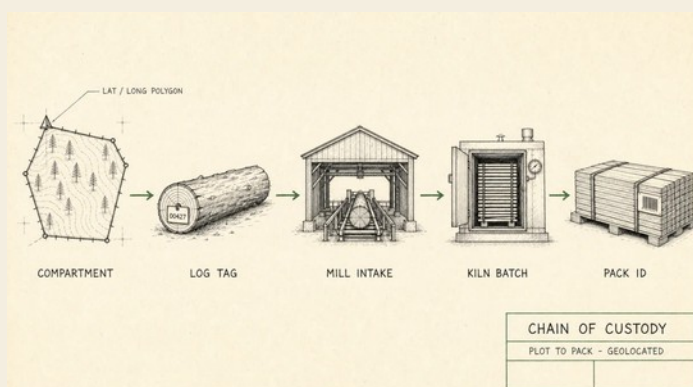
Indicative Price & Take
Schedule
Reference KH-US-IND-002
timber.kutlwanoholdings.co.za

WHAT IS INCLUDED

- FSC certified, single estate, one species, fully traceable to compartment. EUDR due-diligence pack provided with every shipment.
- Ocean freight and marine insurance to Rotterdam, and all export documentation.
- Certificate of analysis of moisture content and grade per consignment.
- Independent inspection at load port; your nominated inspectorate is welcome at any time.
- Samples and full technical data dispatched on request, at our cost, without obligation.

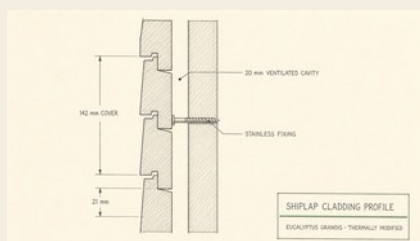
Validity and basis. Indicative for 60 days from the date above. Firm pricing is issued against a confirmed grade, profile, volume and shipment window. Prices are quoted in euro; the underlying currency is the rand, and we are happy to fix the rate for a defined period if that helps your planning.

TRACEABILITY · PLOT TO PACK

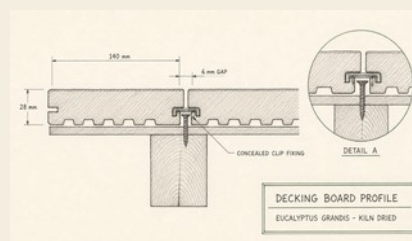


CHAIN OF CUSTODY · EVERY CONSIGNMENT CARRIES THIS FILE

THE SECTIONS BEHIND THE PRICES



SHIPLAP CLADDING PROFILE



DECKING BOARD PROFILE

Profiles are cut to your pattern. Send a drawing and we quote against it exactly rather than against a generic section.

NEXT STEP, WHENEVER IT SUITS YOU

- **Samples.** Say the word and they are dispatched, at our cost, with no obligation and no expectation of an order.
- **A profile drawing.** Send us the pattern you sell into and we will quote against it exactly rather than against a generic section.
- **A call.** Keletso Kungwane will phone at a time you nominate if that is easier than correspondence.

Contact. Keletso Kungwane, Operations & Stakeholder Relations · keletso@kutlwanoholdings.co.za · Ubuntu Sawmill, a Kutlwano Holdings (Pty) Ltd company, Reg 2017/103109/07, Tzaneen, Limpopo, South Africa.

REQUEST A PRICE AGAINST YOUR OWN CUTTING LIST
TIMBER.KUTLWANOHoldings.CO.ZA/ENQUIRY

Every enquiry is answered by a person,
usually within one working day